

29th October 2024

BSE Limited
P J Towers,
Dalal Street,
Mumbai – 400001.

National Stock Exchange of India Limited Exchange plaza, Bandra-Kurla Complex, Bandra (E), Mumbai – 400051.

Scrip Code: 512599

Scrip Code: ADANIENT

Sub: Submission of Media Release and Investor Presentation on Unaudited Financial Results (Standalone and Consolidated) for the quarter and half year ended 30<sup>th</sup> September 2024

Dear Sir/Madam,

In continuation to Outcome of Board Meeting dated 29th October 2024, we hereby submit:

- 1. Media Release dated 29<sup>th</sup> October 2024 on the Unaudited Financial Results (Standalone and Consolidated) for the quarter and half year ended 30<sup>th</sup> September 2024, as **Annexure "A"**.
- Presentation on performance highlights of the Company for the Unaudited Financial Results (Standalone and Consolidated) of the Company for the quarter and half year ended 30<sup>th</sup> September 2024 as **Annexure "B"**. The same is being uploaded on the Company's website at www.adanienterprises.com.

Kindly take the above on your records.

Thanking you,

Yours faithfully, For **Adani Enterprises Limited** 

Jatin Jalundhwala Company Secretary & Joint President (Legal) Membership No. F3064

Encl: As above

Adani Enterprises Limited
"Adani Corporate House",
Shantigram, Near Vaishno Devi Circle,
S. G. Highway, Khodiyar
Ahmedabad 382 421
Gujarat, India
CIN: L51100GJ1993PLC019067

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Media Release

# Adani Enterprises Ltd announces highest half-yearly EBITDA in H1FY25 results

Consolidated EBITDA increased by 47% to INR 8,654 crore
Consolidated PBT increased by 137% to INR 4,644 crore
Incubating Businesses EBITDA up by 85% to INR 5,233 crore

### **Editor's Synopsis**

### Consolidated financial highlights H1 FY25 (YoY)

- Revenue increased by 14% to INR 49,263 crore
- EBITDA increased by 47% to INR 8,654 crore driven by continued strong operational performance by the Adani New Industries Ltd (ANIL) ecosystem and Airports
- PBT increased by 137% to INR 4,644 crore

### Capital market transactions

- AEL has raised INR 4,200 crore (USD ~500 Mn) through QIP which was subscribed with participation from international and domestic investors
- AEL and its subsidiaries have raised INR 3,874 crore (USD ~460 Mn) through issuances of NCDs which were subscribed by diversified set of investors

### **Business highlights**

- Received Letter of Award for electrolyser manufacturing facility for 101.5 MW p.a. from SECI taking cumulative awarded capacity to 300 MW p.a.
- Navi Mumbai International Airport welcomes first IAF aircraft
- Provisional COD received for first BOT Project "Panagarh-Palsit" and HAM Project "Kodad Khammam"
- Letter of Award received for development & operation of Iron Ore mine at Taldih with capacity of 7 MTPA from SAIL

**Ahmedabad, 29 October 2024**: Adani Enterprises Ltd (AEL), the flagship company of the Adani Group, announced its results today for the quarter and half year ended 30 September 2024.

AEL's constant endeavour on achieving operational efficiency across all business verticals along with incubating new asset base is reflected yet again in these results. AEL has recorded its highest half-yearly EBITDA of INR 8,654 crore which is consistently supported by strong performance from emerging core infra businesses under its incubation portfolio. The emerging core infra businesses has recorded half-yearly EBITDA of INR 5,233 crore with an increase of 85% on year-on-year basis on back of robust operational performance.



"Adani Enterprises Ltd (AEL) continues to focus on investing in logistics, energy transition and adjacent sectors that are core to the economic growth of the country. This record-breaking half-year performance has been led by Adani New Industries Ltd (ANIL) and Adani Airport Holdings Ltd (AAHL) with their rapid growth in capacity additions and asset utilisation," said **Mr Gautam Adani, Chairman of the Adani Group.** "Our focus on execution of greenfield projects in ANIL across three giga scale integrated manufacturing plants and the accelerated development of Navi Mumbai International Airport are driving these robust results. Further, AEL is poised to repeat this turbo growth across data centres, roads, metals & materials and specialized manufacturing. AEL continues to invest in innovative technology across its platforms to support this high growth phase."

### **Consolidated Financial Highlights**

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(INR in crore)

Particulars	Q2 FY24	Q2 FY25	% change Y-o-Y
Total Income	20,095	23,196	15%
EBITDA	2,979	4,354	46%
Profit Before Tax	879	2,409	174%
Profit After Tax <sup>1</sup>	228	1,741	6.6x
Cash Accruals <sup>2</sup>	1,242	2,972	139%

H1 FY24	H1 FY25	% change Y-o-Y
43,111	49,263	14%
5,875	8,654	47%
1,959	4,644	137%
902	3,196	2.5x
2,735	5,677	108%

Note: 1. PAT attributable to owners 2. Cash Accruals is equal to Profit Before Tax + Depreciation - Current Taxes

### **Incubating Businesses Financial Highlights**

Particulars	Q2 FY24	Q2 FY25	% change Y-o-Y
ANIL Ecosystem			
Total Income	1,939	3,115	61%
EBITDA	628	1,121	78%
PBT	526	916	74%
Airports			
Total Income	1,946	2,276	17%
EBITDA	568	744	31%
PBT	(65)	(148)	-

H1 FY24	H1 FY25	% change Y-o-Y
3,837	7,634	99%
983	2,763	181%
801	2,341	192%
3,657	4,453	22%
1,080	1,426	32%
(163)	(237)	-

### Operational Highlights

Volume	Q2 FY24	Q2 FY25	% change Y-o-Y	H1 FY24	H1 FY25	% change Y-o-Y
ANIL Ecosystem						
Module Sales (MW)	630	1001	59%	1244	2380	91%
WTG (Sets)	-	15	#1	-	56	# <sup>1</sup>
Airports						
Pax movement (Mn)	21.3	22.3	5%	42.6	45.1	6%
ATMs ('000)	146.8	153.3	4%	288.4	305.4	6%
Cargo (Lacs MT)	1.9	2.8	47%	4.2	5.5	31%
Roads						
Construction (L-KM)	12.5	180.4	13.4x	92.3	910.4	8.8x
Mining Services						
Dispatch (MMT)	6.2	8.2	32%	12.6	17.5	39%
IRM						
Volume (MMT)	18.8	13.7	(27%)	36.6	29.1	(21%)

#1 Commercial production and supply of WTG sets started from Q3 FY24

**Adani Enterprises Ltd** (CIN No : L51100GJ1993PLC019067) Registered Office :

"Adani Corporate House", Shantigram, Near Vaishno Devi Circle, S.G. Highway, Khodiyar, Ahmedabad 382 421, Phone: 079-26565555; Fax: 079-26565500; Email: info@adani.com; Website: www.adanienterprises.com



### Capital market transactions

- AEL has raised INR 4,200 crore (USD ~500 Mn) through QIP which was subscribed with participation from international and domestic investors
- AEL has raised INR 800 crore (USD ~100 Mn) through maiden public issuance of NCDs which is first public issue by any private corporate in last decade
- AEL's airport arm AAHL has raised INR 1,950 crore (USD ~230 Mn) through issuance of NCDs with participation from Mutual Funds and Banks
- AEL's road business arm ARTL's SPVs have raised INR 1,124 crore (USD ~130 Mn) through issuance of AAA rated NCDs with structured maturities up to 11 years

### **Business Updates**

### Adani New Industries Ecosystem

#### Solar manufacturing

- Module sales cross 2 GW during first six months; export increased by 64% and domestic sale increased by 139% on Y-o-Y basis
- EBITDA margins continued to improve on account of improved realization and operational efficiency through integrated production of cell & module line

### Wind Turbine manufacturing

- The 5.2 MW & 3.0 MW WTG using ANIL blades listed in RLMM
- Final type certificate received for 3.3 MW WTG and applied for RLMM listing
- 300th Blade production milestone crossed during this quarter

RLMM: Revised List of Models & Manufacturers

### AdaniConnex Pvt Ltd (ACX - Data Centre)

### Noida Data Centre

Construction completion ~95% of 50MW core & shell + 10 MW MEP

### Hyderabad Data Centre

• Construction completion ~98% for Phase I - 9.6 MW

### Pune Data Centre

Construction completion for Pune I ~38% and Pune II ~61% for Phase I - 9.6 MW

MEP: Mechanical, Electrical & Plumbing

### Adani Airports Holdings Ltd (AAHL - Airports)

- Navi Mumbai International Airport welcomes first IAF aircraft
- During the quarter 6 new routes, 6 new airlines and 13 new flights added
- Thiruvananthapuram International Airport has been accredited to Level 2 of the Airport Customer Experience Accreditation Programme by ACI for continuous improvement in customer experience

### Adani Road Transport Ltd (ARTL - Roads)

 Provisional COD received for first BOT Project "Panagarh-Palsit" in the state of West Bengal and HAM Project "Kodad Khammam" in the state of Telangana



### **ESG Highlights**

- Mumbai Airport is honoured with the prestigious CII 25th national award for excellence in energy management.
- Ahmedabad International Airport declared winner for PCWR Excellence Award
- Guwahati & Thiruvananthapuram International Airport declared winner for PCWR Waste Management & Recycling Leadership Award
- Jaipur International Airport has won the Platinum Award in 16th Exceed Environment Award 2024 under the category of Environment & Sustainability in Aviation Sector

PCWR: Pollution Control Waste Management & Recycling

### About Adani Enterprises Ltd

Adani Enterprises Limited (AEL) is the flagship company of Adani Group, one of India's largest business organisations. Over the years, Adani Enterprises has focused on building emerging infrastructure businesses, contributing to nation-building and divesting them into separate listed entities. Having successfully built sizeable and scalable businesses like Adani Ports & SEZ, Adani Energy Solutions, Adani Power, Adani Green Energy, Adani Total Gas and Adani Wilmar, the company has contributed to make India self-reliant with our robust businesses. This has also led to significant returns to our shareholders for three decades.

The next generation of its strategic business investments are centered around green hydrogen ecosystem, airport management, data centre, roads and primary industries like copper and petrochem - all of which have significant scope for value unlocking.

For more information, please visit www.adanienterprises.com

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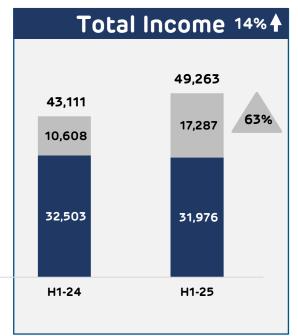
# Adani Enterprises Ltd

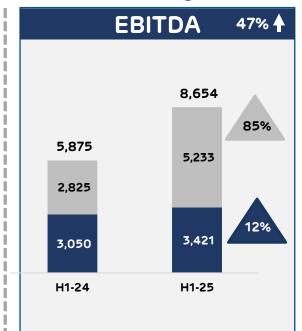
H1 & Q2 FY25
Earnings Presentation

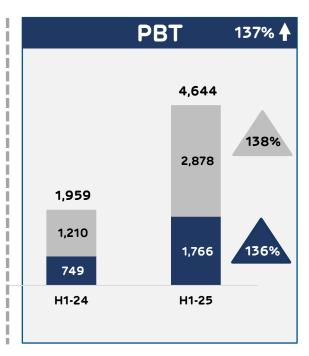




# Results at glance







Established Businesses Incubating Businesses (core infra)

# **AEL**: Incubating Business Growth

Half Year ended
₹ In crores



**ANIL** 

Green Hydrogen Ecosystem

Airports

Roads

Total Income

7,634 Cr +99%

**EBITDA** 

2,763 Cr +181%

Total Income

4,453 Cr +22%

**EBITDA** 

1,426 Cr +32%

Total Income

5,200 Cr +67%

**EBITDA** 

1,044 Cr +37%

Emerging core infra businesses contribution to growth journey

# **AEL:** Capital Management Highlights (during last two months)



# Equity

### AEL raised Rs. 4,200 cr (~USD 500 mn) through QIP

- **☞** Issue oversubscribed ~4.2x within 1 day of launch
- ★ Issue subscribed with participation from international and domestic investors

### Debt

## AEL raised Rs. 800 cr (~USD 100 mn) through maiden public issuance of NCDs

- First Public issue by any Private Corporate (Non-NBFC, Non-PSU, Non-InvIT) in last 10 years
- ← Largest issue size (incl. Green shoe) by "A" category Issuer in last 5 years

### AAHL raised Rs. 1,950 cr (~USD 230 mn) through issuance of NCDs

- One of the biggest domestic bond issuance by A+ rated company in recent months
- for Issue subscribed with participation from Mutual Funds and Banks

## ARTL's SPVs raised Rs. 1,124 cr (~USD 130 mn) through issuance of AAA rated NCDs

- First ever debt issuance from ARTL through its SPVs
- for Issue structured in two series with maturities of upto 11 years

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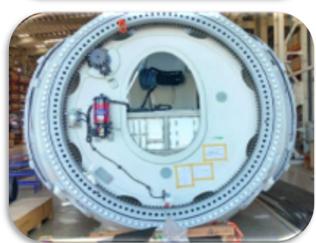
Operational Performance

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ESG Highlights



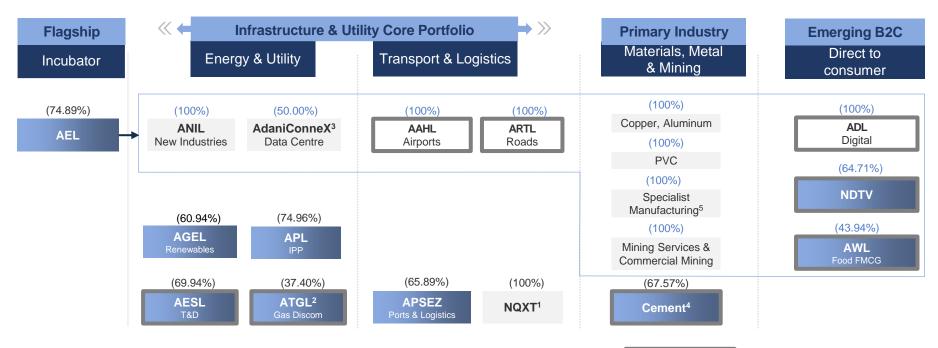
**Appendix** 

# Adani Group Overview

## Adani Portfolio: A World class Infrastructure & Utility portfolio



### adani



(%): Adani Family equity stake in Adani Portfolio companies (%): AEL equity stake in its subsidiaries

Listed cos

**Direct Consumer** 

### A multi-decade story of high growth centered around infrastructure & utility core

1. NQXT: North Queensland Export Terminal | 2. ATGL: Adani Total Gas Ltd, JV with Total Energies | 3. Data center, JV with EdgeConnex, | 4. Adani Cement includes 67.57% stake in Ambuja Cements as on 30th September, 2024 which in turn owns 50.05% in ACC Limited, Adani directly owns 6.64% stake in ACC Limited, Ambuja Cements Ltd. holds 58.08% stake in Sanghi Industries Ltd. 5. Includes the manufacturing of Defense and Aerospace Equipment | AEL; Adani Enterprises Limited: APSEZ: Adani Ports and Special Economic Zone Limited; AESL: Adani Energy Solutions Limited; T&D: Transmission & Distribution; APL: Adani Power Limited; AGEL: Adani Green Energy Limited; AAHL: Adani Airport Holdings Limited; AFTL: Adani Roads Transport Limited: ANIL: Adani New Industries Limited: AWL; Adani Wilmar Limited: ADL; Adani Digital Labs Pvt, Limited: IPP: Independent Power Producer | NDTV; New Delhi Television Ltd | PVC; Polyvinyl Chloride | Promoter's holdings are as on 30th September, 2024.



## Adani Portfolio: Decades long track record of industry best growth with national footprint



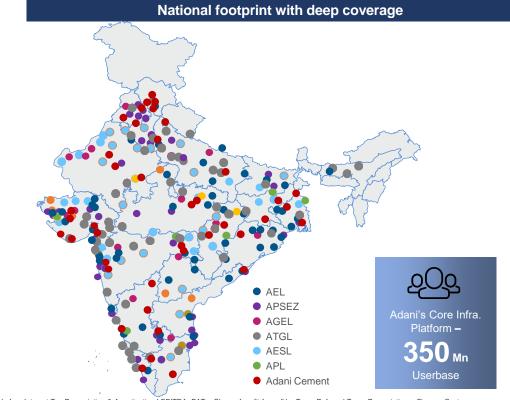
### Secular growth with world leading efficiency











Note: 1. Data for FY24; 2. Margin for Indian ports business only I Excludes forex gains/losses; 3. EBITDA: Earning before Interest Tax Depreciation & Amortization I EBITDA: PAT + Share of profit from JV + Tax + Deferred Tax + Depreciation + Finance Cost + Forex Loss / (Gain) + Exceptional Items 4. EBITDA Margin represents EBITDA earned from power supply 5. Operating EBITDA margin of transmission business only, does not include distribution business 16. Growth pertains to expansion and development aligned with market growth. Growth of respective Adain portfolio company vs. Industry growth is as follows: APSEZ's cargo volume surged from 113 MMT to 408 MMT (14%) between 2014 and 2024, outpacing the industry's growth from 972 MMT to 1539 MMT (5%). AGEL's operational capacity expanded from 0.3 GW to 10.9 GW (57%) between 2016 and 2024, surpassing the industry's growth from 46 GW to 143.6 GW (15%). AESL's transmission length increased from 6,950 ckm to 20,509 ckm (14%) between 2016 and 2024, surpassing the industry's growth from 41,1551 ckm to 4,85,544 ckm (4%). AFGL's appearance in the companies of the companies of



## **Adani Portfolio:** Repeatable, robust & proven transformative model of investment



#### **OPERATIONS CONSUMERS DEVELOPMENT** New C.E.O. Operations (AIMSL) Adani Infra (India) Limited (AIIL) Consumer | Employees | Other Stakeholders Origination Site Development Construction Operation Inspired Purpose & Value Creation · Analysis & market · Site acquisition Engineering & design Life cycle O&M · Delivering exceptional products & services for elevated intelligence planning engagement · Concessions & Sourcing & quality · Viability analysis · Asset Management plan regulatory agreements · Differentiated and many P&Ls Adani's Core Infra. Platform -Userbase India's Largest Longest Private HVDC Energy Network World's largest Commercial Port Line in Asia Renewable Cluster Operation Center (at Mundra) (ENOC) (Mundra - Mohindergarh) (at Khavda) Growth Capital - Platform Strategic value Investment Case Long Term Debt Infrastructure Financing Mapping Development 13% 31% Framework PSU Banks Pvt. Banks March March Policy. **Duration** Risk Matching 2016 2024 Bonds Strategy & Risk Management - Rate & Currency 2% NBFCs & FIs Governance & Assurance Risk DII **Diversified Source of Capital** 28% Global Int. Banks Framework Capex LC Continued · Power Utility Business - ENOC **Human Capital** · Leadership Development Initiatives Al enabled Digital Focus & · City Gas Distribution - SOUL Development · Investment in Human Capital

Investment

· Transportation Business - AOCC

Transformation

# **Company Profile**

### **AEL:** A successful incubator



### Development

### **Attractive Incubation Record**

#### Proven incubation success record

Year 2015 > APSEZ, APL & AESL Year 2018 > AGEL & ATGL

### **Global Recognition**

# Rigorous Testing & Certification backed operations to meet global standards

e.g. Largest WTG of 5.2 MW received type certification from WINDGUARD

### Value to shareholders

# Significant value creation for shareholders

CAGR @ 33.1% over 29 Years Market Cap @ USD 42.7 Bn#

### Green Hydrogen Ecosystem

# Integrated manufacturing for generating low-cost green hydrogen

Ingots, wafers, cells, modules, wind turbines & electrolysers

### Technology backed operations

# Consistent upgradation in technology for business efficiencies

e.g. TopCon technology in Modules, OMCCC in Roads.

### Efficient Capital Management

### Capital management plan

in line with underlying business philosophy Net Debt / Equity ratio at 0.9x

in H125

### **Business Model**

#### **B2B** Model

ANIL Ecosystem, Data Center, Roads **B2C Model** 

Airports & Digital

### Capacity Enhancement

Scaling size in Top Line & Asset Base

ANIL Ecosystem Module & Cell - 4 GW ANIL Ecosystem Ingot & Wafer - 2 GW ANIL Ecosystem WTG - 1.5 GW Roads Project @ 5000+ L-Kms

### **ESG Governance**

# Scored 49/ 100 in S&P/DJSI assessment

which is significantly better than average industry score of 20/100

Sustainable value creation

Operations

AGEL: Adani Green Energy Ltd; AESL: Adani Energy Solutions Ltd; ATGL: Adani Total Gas Ltd; B2C: Business to Consumer; APSEZ: Adani Ports and Special Economic Zone Ltd; FMCG: Fast-moving consumer goods; ESG: Environmental, Social, and Governance; CAGR: Compounded Annual Growth Rate; I WTG – Wind Turbine Generator I CRC: Corporate Responsibility Committee I FMCG: Fast-moving consumer goods OMCCC: Operations & Maintenance Command & Control Center # Market Cap as on Sep 30, 2024

1

# AEL: Portfolio of businesses with long term growth potential



### **AEL Business Portfolio Emerging B2C** Infrastructure & Utility Core Portfolio **Primary Industry** Direct to Transport & Logistics Services Metals Energy & Utility consumer New Industries Mining Services Food FMCG Copper Airports (End to end Green H<sub>2</sub> chain) Integrated Resource **PVC** Data Center Roads Digital Management Industrials Mining Water **Specialized Manufacturing Commercial Mining** Direct Consumer Businesses

A multi-decade story of high growth centered around infrastructure & utility core

<sup>1.</sup> Food FMCG business (Adani Wilmar Limited)

# **Business Highlights**





- □ Received Letter of Award for Electrolyser manufacturing facility for 101.5 MW p.a. under SIGHT scheme from SECI. Cumulative capacity awarded 300 MW p.a.
- □ RLMM listing done for **5.2 MW WTG & 3.0 MW WTG** using ANIL blades
- ☐ Final Type Certificate for 3.3 MW WTG received and applied for RLMM listing
- ☐ ANIL WTG business crossed **300th blade production milestone** during this quarter

# 舅 Data Center

- ☐ Noida and Hyderabad Phase I Data Center crossed 95% completion
- ☐ Chennai Data Center uptime continues 100%

## **AEL**: Business Highlights





- Navi Mumbai International Airport welcomes first IAF aircraft
- During the quarter 6 new routes, 6 new airlines and 13 new flights added
- Thiruvananthapuram International Airport has been accredited to Level 2 of the Airport Customer Experience Accreditation Programme by ACI for continual customer experience improvement



## Roads

- Provisional COD received for first BOT Project "Panagarh-Palsit" in the state of West-Bengal
- Provisional COD received for HAM Project "Kodad Khammam" in the state of Telangana



# Mining Services

LoA received for development & operation of Iron Ore mine at Taldih with capacity of 7 MTPA from SAIL in the state of Odisha

# **Business Updates**

# **AEL**: Energy & Utility – Adani New Industries Ltd (ANIL)

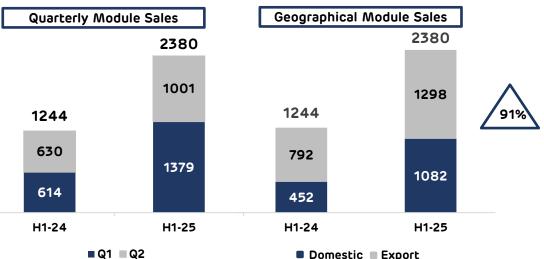


## Integrated Manufacturing Solar



Plant	Capacity	Status
Cell & Module (TopCon)	2.0 GW	■ Module & Cell line operational
Cell & Module (MonoPerc)	2.0 GW	■ Module & Cell line operational
Ingot & Wafer	2.0 GW	■ Operational





■ Domestic ■ Export

GW: Giga Watt I MW: Mega Watt

# **AEL**: Energy & Utility – Adani New Industries Ltd (ANIL)



# Integrated Manufacturing Wind

### Capacity

### Description

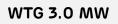
1.5 GW

- ISO 9001:2015 (Nacelle Plant) certification
- IECRE-IEC (for global WTG supply)



Blade dispatch

- India's largest capacity WTG 5.2 MW
- Order Book at 254 sets
- Q2 FY25 15 sets supplied
- Working Prototype 2 using ANIL blades
  - RLMM Listing done
- Milestone Achieved
  - 300th Blade production milestone crossed



- RLMM Listing done
- **WTG 3.3 MW**
- Final Type certificate received & applied for RLMM Listing



WD 3.0 Hub assembled at Mundra plant

# **AEL**: Energy & Utility – Adani New Industries Ltd (ANIL)



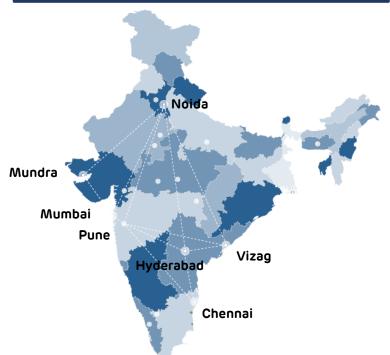
# Integrated Manufacturing Electrolysers

Activity	Status
Manufacturing PLI scheme	<ul> <li>Letter of Award received to set up manufacturing capacity of 101.5 MW p.a. under SIGHT scheme</li> <li>Cumulative manufacturing capacity awarded 300 MW p.a.</li> </ul>
Technology Development	<ul> <li>25 kW prototype based on CRT design</li> <li>Testing Completed</li> <li>12 kW AEM prototype based on CRT design</li> <li>Phase I of Testing Completed</li> <li>85kW Alkaline prototype based on Hydep design</li> <li>Electrolyser stack &amp; BOP fabrication completed, assembly in progress</li> </ul>
Test Laboratory	<ul> <li>Commissioned in Q1-25</li> <li>Benchmarking test completed for all the three test rigs</li> </ul>
Pilot Manufacturing Facility	<ul> <li>Planned capacity 330 MW including 300 MW under PLI Tranche I &amp; II</li> <li>Layout and engineering completed</li> </ul>

# **AEL**: Energy & Utility – ACX (Data Center)



Empowering Digital India with a Platform of Data Center Solutions with Strong Partnership



### Status

### Chennai

Phase I 17 MW Operational

33 MW

### Noida

Completion ~95% > 50 MW Core & Shell + 10 MW MEP

50 ww

### Hyderabad

Completion ~98% > Phase I of 9.6 MW

48 mw

### Pune

- Pune I Completion ~38% > Phase I of 9.6 MW
- Pune II Completion ~61% > Phase I of 9.6 MW

96 ww

### Navi Mumbai

Power infrastructure and Pre-Construction works in process

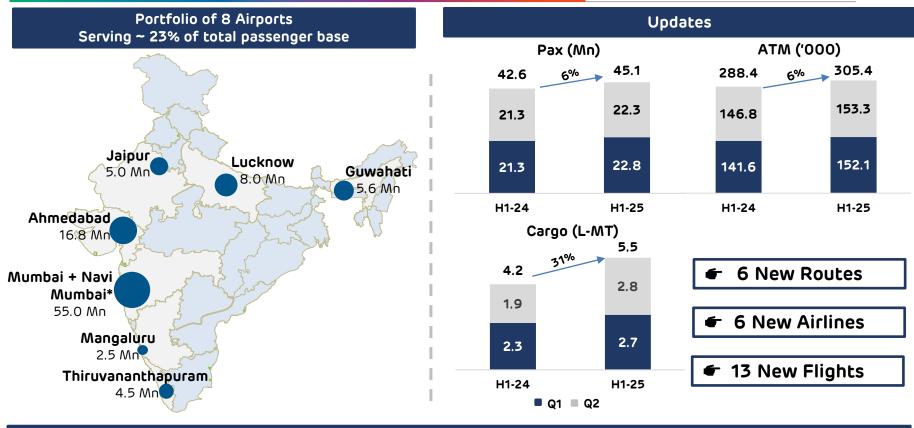
### Other Updates

- Order Book 210+ MW
- Chennai Data Center uptime 100%

Goal is to have a 1GW Data Center Platform by 2030 that empowers Digital India

# **AEL**: Transport & Logistics – AAHL (Airports)

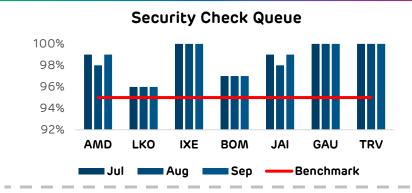


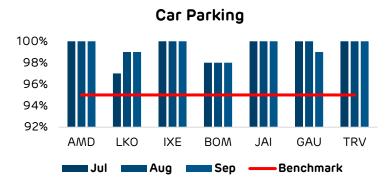


AAHL powered with 300 Mn+ consumer base leveraging network effect and consumer mindset

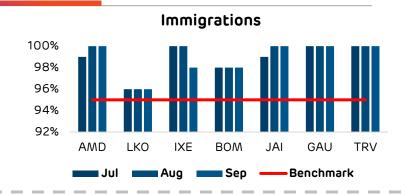
## **AEL**: Transport & Logistics – AAHL (Airports)

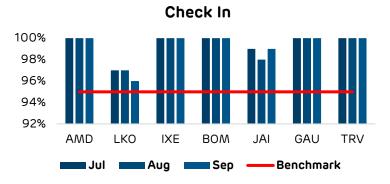






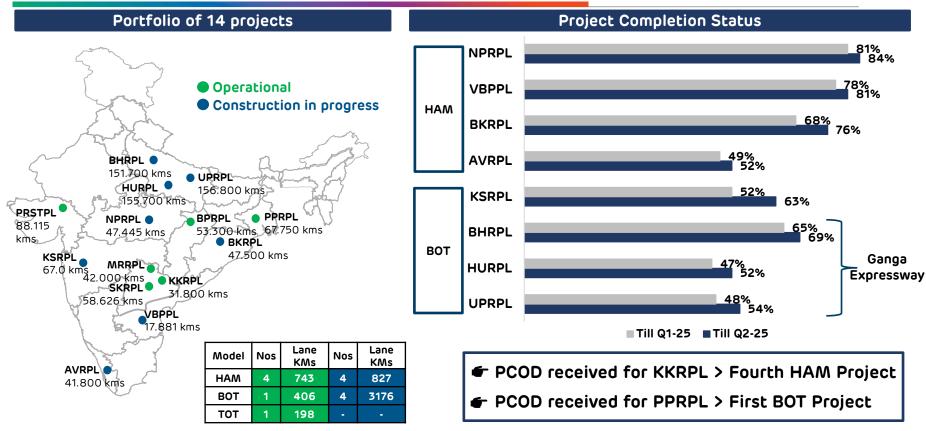
Particular	KPI Benchmark as per Guidelines
Security Check Queue	95% of peak pax < 5 mins
Immigrations	95% of peak pax wait less than 10 minutes- Arrivals/Dep
Car Park	95% of drivers take less than 5 minutes
Check In	95% of peak pax < 5 mins





# **AEL**: Transport & Logistics – ARTL (Roads)





# **Operational Performance**

# **AEL**: Operational Performance – Incubating Businesses





Parameters	Q2-24	Q2-25	% change
Module Sales (MW)	630	1001	59%
WTG Supply (Sets)	-	15	# <sup>1</sup>

Parameters	H1-24	H1-25	% change
Module Sales (MW)	1244	2380	91%
WTG Supply (Sets)	-	56	# <sup>1</sup>



Parameters	Q2-24	Q2-25	% change
Pax movement (Mn)	21.3	22.3	5%
ATM ('000)	146.8	153.3	4%
Cargo (Lacs MT)	1.9	2.8	47%

Parameters	H1-24	H1-25	% change
Pax movement (Mn)	42.6	45.1	6%
ATM ('000)	288.4	305.4	6%
Cargo (Lacs MT)	4.2	5.5	31%



Parameters	Q2-24	Q2-25	% change
Construction of Roads (L-KMs)	12.5	180.4	13.4x

Parameters	H1-24	H1-25	% change
Construction of Roads (L-KMs)	92.3	910.4	8.8x

# **AEL**: Operational Performance – Established Businesses





Parameters	Q2-24	Q2-25	% change
Production (MMT)	7.2	8.4	17%
Dispatch (MMT)	6.2	8.2	32%

Parameters	H1-24	H1-25	% change
Production (MMT)	13.5	17.8	32%
Dispatch (MMT)	12.6	17.5	39%



Parameters	Q2-24	Q2-25	% change
Production (MMT)	2.9	3.4	17%
Dispatch (MMT)	2.7	3.8	41%

Parameters	H1-24	H1-25	% change
Production (MMT)	5.5	6.6	20%
Dispatch (MMT)	5.1	6.6	29%



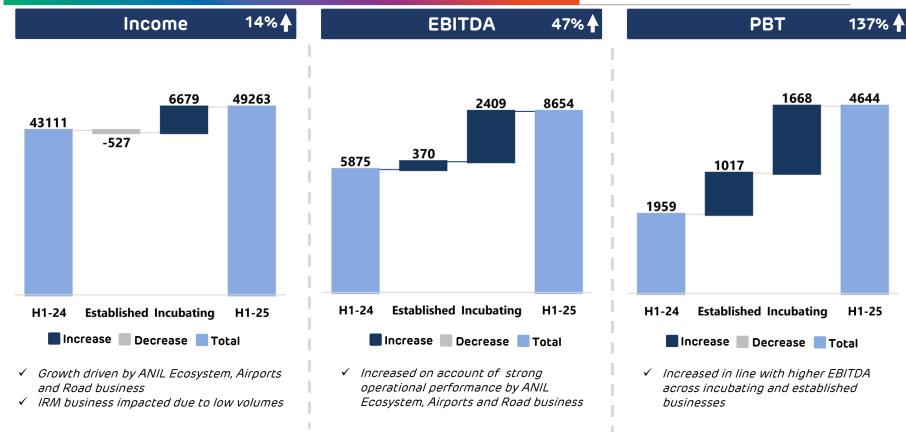
Parameters	Q2-24	Q2-25	% change
Sales volume	18.8	13.7	(27)%

Parameters	H1-24	H1-25	% change
Sales volume	36.6	29.1	(21)%

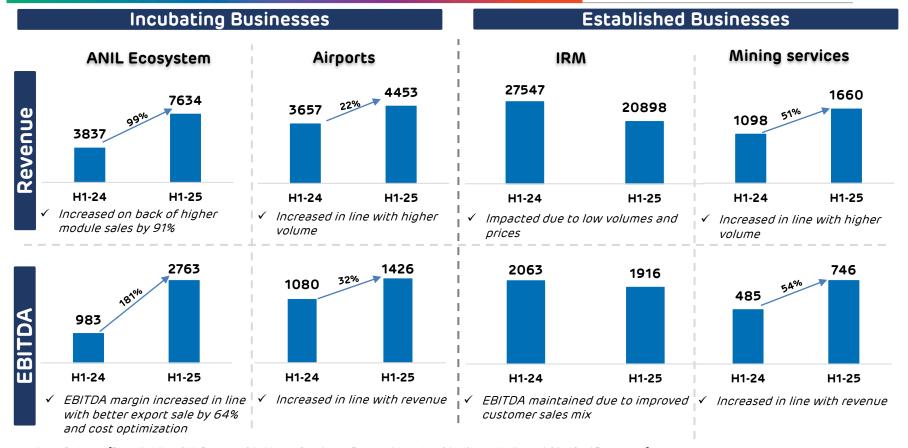
# Financial Highlights

## AEL: Consolidated Financials Highlights - H1 FY25



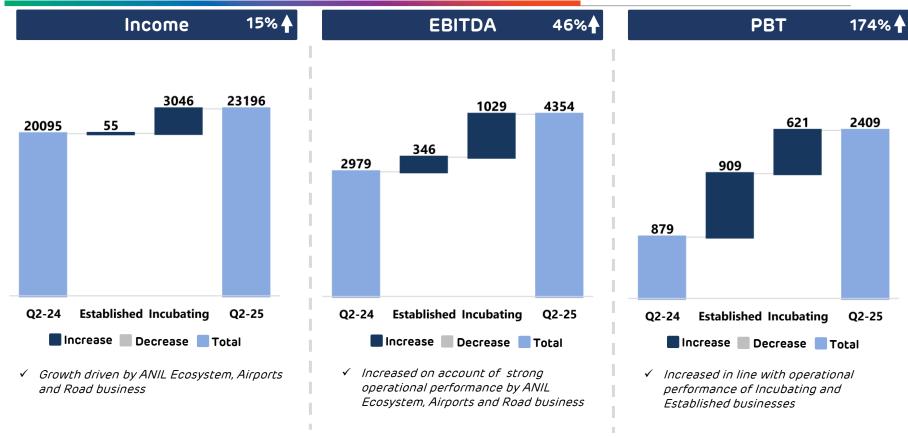




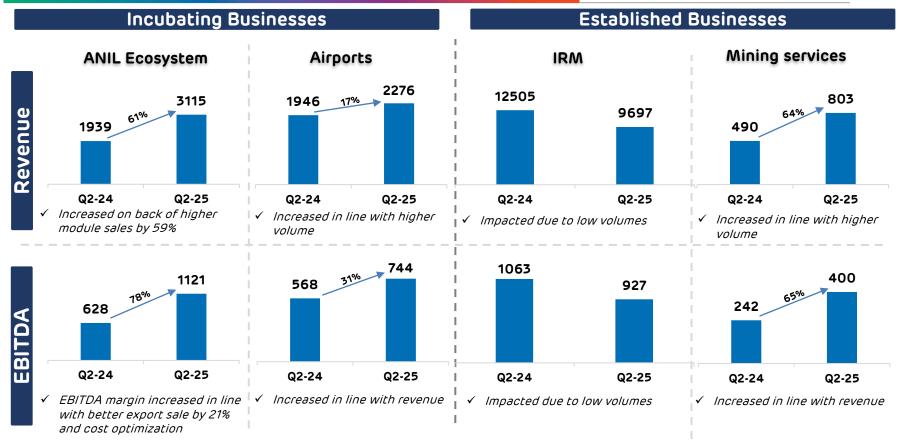


## AEL: Consolidated Financials Highlights - Q2 FY25



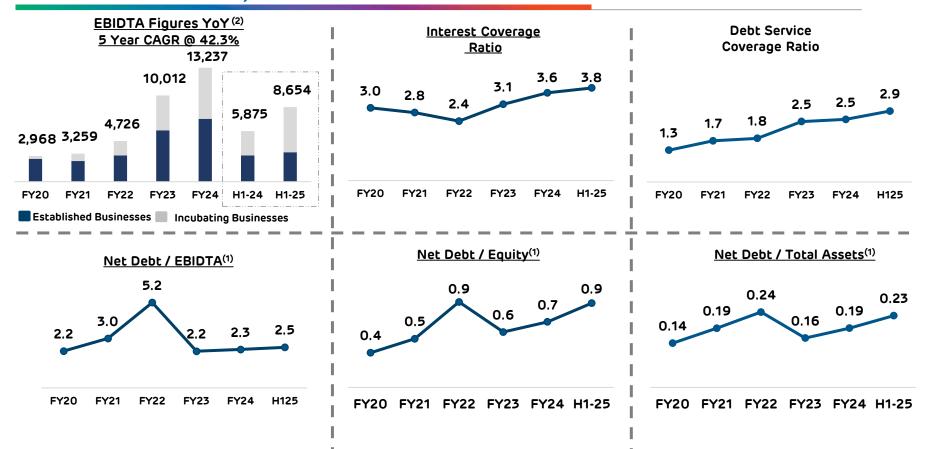






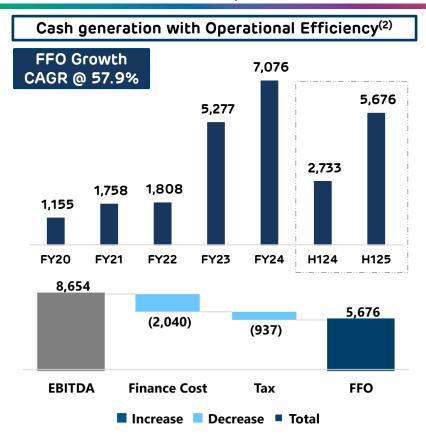
## **AEL**: Consolidated Key Metrices

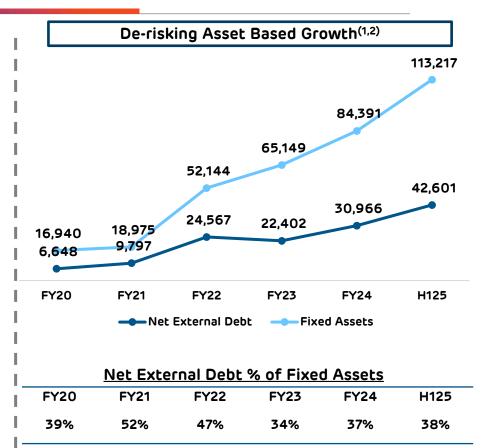




### **AEL**: Growth with Discipline







# **AEL**: Debt Details - Consolidated



# ₹ In Crores

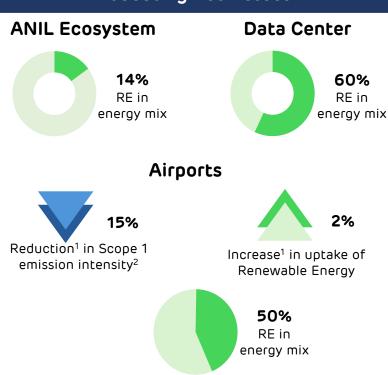
		As at Mar	ch-24		As at Sep-24			
Segment	Non-Current	Curren	t Debt		Non-Current	Current Debt		
Segment	Debt	Working	Short	Total	Debt	Working	Short	Total
	Deoc	Capital	Term Loan		Deot	Capital	Term Loan	
ANIL Ecosystem	3,394	616	-	4,010	3,115	617	-	3,732
Airport	19,101	102	2	19,206	22,908	89	12	23,009
Road	8,038	-	-	8,038	12,470	-	-	12,470
Copper	2,526	-	1,052	3,578	4,758	7	711	5,476
IRM	142	1,067	39	1,249	105	2,785	39	2,928
Mining Services	895	73	10	978	913	140	245	1,298
Australia Project	6,845	-	37	6,882	3,031	-	3,821	6,852
Defence	68	347	-	415	176	296	-	471
Shipping	329	-	-	329	296	54	-	350
Oz Renewable	403	-	-	403	408	-	-	408
Corporate & Others	3,481	10	1,547	5,039	6,130	18	713	6,860
Total	45,222	2,216	2,687	50,124	54,310	4,005	5,541	63,855
Gross Debt	45,222	4,9	03	50,124	54,310	9,5	546	63,855
Less : Founder's Debt	12,051	3	9	12,090	16,608	3	9	16,647
Net External Debt	33,171	4,8	63	38,035	37,701	9,5	507	47,208

# **ESG Highlights**

# **AEL**: ESG Performance Highlights H1 FY25







### **Primary Industries**

## Mining Services



5%

12%

Y-o-Y increase<sup>1</sup> in Scope 1 emission intensity<sup>3</sup>

Y-o-Y reduction<sup>1</sup> in Scope 2 emission intensity<sup>3</sup>



99%



of waste is avoided from going to the landfill

Y-o-Y reduction<sup>1</sup> in Water consumption intensity<sup>3</sup>

3,94,566 Trees planted in H1FY25

# **AEL**: ESG – Ratings & Awards



#### Ratings Due to controversies surrounding the group, the **DJSI CSA** base score of 61/100 was adjusted to 49/100 S&P Dow Jones 49 Indices (2023)which is significantly better than average A Division of S&P Global industry average score of 20/100 Denotes "Management level" which means CDP - CC В company is taking coordinated action on climate (2023)issues Denotes "High Risk". Improvement from previous Sustainalytics 32.9 rating of 34.3 **CRISIL** 50 **CRISIL** Increase from previous score of 48 Denotes 'Integrating into Operational Decision Transition TPI Level 3 Makina' Denotes good relative ESG performance and above average degree of transparency in LSEG **LSEG** 58 reporting material ESG data publicly. Increase from previous score of 57

#### **Awards**

Mumbai Airport received CII 25th National Award for Excellence in Energy Management

Jaipur Airport won the Platinum Award in 16th Exceed Environment Award

> Ahmedabad Airport declared winner for PCWR Excellence Award

Guwahati & Thiruvananthapuram Airport declared winner for PCWR Waste Management & Recycling Leadership Award

**CSRHUB**<sup>®</sup>

MSCI

Consensus

**ESG** 

CCC

76

Increase from previous score of 65

Consistent ranking above the industry average.

# Thank You

# **Appendix**

# **AEL**: Transport & Logistics – AAHL (Airports)



## **Volume Details**

Aisposts	Passengers (In Mn)			ATM (In '000)			Cargo (In Lacs MT)					
Airports	Q2-24	Q2-25	H1-24	H1-25	Q2-24	Q2-25	H1-24	H1-25	Q2-24	Q2-25	H1-24	H1-25
Ahmedabad	2.8	3.0	5.7	6.2	20.9	23.4	41.9	47.2	0.1	0.3	0.3	0.5
Lucknow	1.5	1.5	3.0	3.0	11.4	12.5	22.4	25.3	0.1	0.1	0.1	0.1
Mangaluru	0.5	0.6	1.0	1.1	3.5	4.0	6.7	7.9	0.0	0.0	0.0	0.0
Mumbai	12.5	13.2	25.3	26.7	81.3	82.7	158.4	164.0	1.7	2.3	3.7	4.5
Jaipur	1.3	1.4	2.6	2.7	10.4	11.3	21.1	22.6	0.0	0.1	0.0	0.1
Guwahati	1.4	1.4	2.9	2.9	11.8	11.1	23.3	22.2	0.0	0.1	0.1	0.1
Thiruvananthapuram	1.1	1.2	2.1	2.5	7.5	8.2	14.4	16.2	0.0	0.1	0.0	0.1
Total	21.3	22.3	42.6	45.1	146.8	153.3	288.4	305.4	1.9	2.8	4.2	5.5

ATM – Air Traffic Movement

# **AEL**: Transport & Logistics – ARTL (Roads)



Project Model	Project SPV / Location	Length (KMs)	Financial Closure	Project Completion Status	Concession Period (in Yrs) (Const. + O&M)
	Bilaspur Pathrapali Road Pvt Ltd (BPRPL) / Chhattisgarh	53.3	Secured	Operational	2 + 15
	Suryapet Khammam Road Pvt Ltd (SKRPL) / Telangana	58.6	Secured	Operational	2.5 + 15
	Mancherial Repallewada Road Pvt Ltd (MRRPL) / Telangana	42.0	Secured	Operational	2 + 15
HAM	Vijayawada Bypass Project Pvt Ltd (VBPPL) / Andhra Pradesh	17.9	Secured	81%	2.5 + 15
117.000	Nanasa Pidgaon Road Pvt Ltd (NPRPL) / Madhya Pradesh	47.4	Secured	84%	2 + 15
	Azhiyur Vengalam Road Pvt Ltd (AVRPL) / Kerala	40.8	Secured	52%	2.5 + 15
	Kodad Khammam Road Pvt Ltd (KKRPL) / Telangana	31.8	Secured	Operational	2 + 15
	Badakumari Karki Road Pvt Ltd (BKRPL) / Odisha	47.5	Secured	76%	2.5 + 15
ТОТ	PRS Tolls Pvt Ltd / Gujarat	49.5	Secured	Operational	0 + 20
ВОТ	Panagarh Palsit Road Pvt Ltd (PPRPL) / West Bengal	67.8	Secured	Operational	2.5 + 18
501	Kagal Satara Road Pvt Ltd (KSRPL) / Maharashtra	65.1	Secured	63%	2 + 16

# **AEL**: Transport & Logistics – ARTL (Roads)



Project Model	Project SPV / Location	Length (KMs)	Financial Closure	Project Completion Status	Concession Period (in Yrs) (Const. + O&M)
	Maharashtra Border Check Post Network Ltd (MBCPNL) / Maharashtra	24 BCPs	Secured	21 BCPs Operation; 2 COD Achieved	1.5 + 23
	Ganga Expressway, Uttar Pradesh	464.2			
ВОТ	Budaun Hardoi Road Pvt Ltd (BHRPL)	151.7	Secured	69%	3 + 27
	Hardoi Unnao Road Pvt Ltd (HURPL)	155.7	Secured	52%	3 + 27
	Unnao Prayagraj Road Pvt Ltd (UPRPL)	156.8	Secured	54%	3 + 27

# **AEL**: Energy & Utility – Water



Project Model	Project / Location	Capacity	Project Status	Concession Period (In Yrs) (Const. + O&M)
HAM	Prayagraj Water Pvt Ltd (PWPL) / Uttar Pradesh	326 MLD	Project Status ~ COD Achieved	2 + 15
HAM	Bhagalpur Waste Water Ltd(BWWL)/ Bihar	45 MLD	Project Status ~ 80.7%;	2 + 15
EPC	Shakkar Pench Micro Lift Irrigation Project / MP	95000 Ha	Project Status ~ Compensatory afforestation Land acquisition     and Forest Approval is under progress	6 + 5

# **AEL**: Primary Industries – Mining Services



Mine Service Contracts	Mine	Capacity	State	Customer (Owner)	SPV Name
	PEKB	PEKB 18.0 MMT Chhattisgarh		RRVUNL	Parsa Kente Collieries Ltd
	Gare Pelma III	5.0 MMT	Chhattisgarh	CSPGCL	Gare Pelma III Collieries Pvt. Ltd
	Talabira II & III	20.0 MMT	Odisha	NLCIL	Talabira (Odisha) Mining Pvt Ltd
	Suliyari	5.0 MMT	Madhya Pradesh	APMDC	Adani Enterprises Ltd
Coal Mine Service Contracts	Parsa	5.0 MMT	Chhattisgarh	RRVUNL	Rajasthan Collieries Ltd
	Kente Extension	9.0 MMT	Chhattisgarh	RRUVNL	Rajasthan Collieries Ltd
	Gare Pelma II	23.6 MMT	Chhattisgarh	MAHAGENCO	Gare Pelma II Collieries Pvt. Ltd
	Pelma	15.0 MMT	Chhattisgarh	SECL	Pelma Collieries Ltd
	Dahegaon	1.0 MMT	Maharashtra	ACL	Adani Mining Ltd
Iron Ore Mine Service	Kurmitar	6.0 MMT	Odisha	OMC	Kurmitar Iron Ore Mining Pvt Ltd
Contracts	Taldih#	7.0 MMT	Odisha	SAIL	Adani Enterprises Ltd

PEKB - Parsa East Kente Basen I RRVUNL - Rajasthan Rajya Vidyut Utpadan Nigam Ltd I CSPGCL - Chhattisgarh State Power Generation Company I NLCIL - Neyveli Lignite Corporation India Ltd I APMDC - Andhra Pradesh Mineral Development Corporation I SECL - Southeastern Coalfields limited I ACL - Ambuja Cements Ltd I OMC - Odisha Mining Corporation Ltd I SAIL - Steel Authority of India Ltd # Letter of Award received in September 2024





### **Volume Details in MMT**

Mine	State	Customer	Q2	-24	Q2	-25	H1-	-24	H2	-25
Mille	State	(Owner)	Р	D	Р	D	Р	D	Р	D
PEKB	Chhattisgarh	RRVUNL	2.0	1.7	3.0	2.4	4.8	4.2	6.5	5.1
Gare Pelma III	Chhattisgarh	CSPGCL	1.0	0.9	0.8	0.9	1.4	1.7	1.2	1.9
Talabira II & III	Odisha	NLCIL	2.5	2.5	3.1	3.1	4.6	4.6	6.0	6.0
Suliyari	Madhya Pradesh	APMDC	1.2	0.6	1.1	1.4	2.1	1.5	2.6	2.9
Kurmitar	Odisha	OMC	0.5	0.5	0.3	0.4	0.6	0.6	1.5	1.7
	Total		7.2	6.2	8.4	8.2	13.5	12.6	17.8	17.5





Mine Contracts	Mine	Capacity	State	SPV Name
	Gondulpura	4.0 MMT	Jharkhand	Adani Enterprises Ltd
	Bijahan	5.3 MMT	Odisha	Mahanadi Mines and Minerals Pvt Ltd
Commercial Mining Contracts	Madheri (Northwest)	TBD	Maharashtra	MH Natural Resources Pvt Ltd
	Purunga	TBD	Chhattisgarh	CG Natural Resources Pvt Ltd
	Gondbahera Ujheni	4.1 MMT	Madhya Pradesh	MP Natural Resources Pvt Ltd

# **ESG Framework**

## **AEL**: ESG backed by Assurance





#### Vision

To be a world class leader in businesses that enrich lives and contribute to nations in building infrastructure through sustainable value creation.

#### Our Key ESG Commitments

- Aim to achieve No-Net Loss to biodiversity and align with IBBI/ TNFD principles
- Becoming a net water positive company
- Become a signatory to UN Global Compact (UNGC)
- Airport and data center businesses to become operational net zero by 2029 and 2030 respectively
  - **Creating shared value** for communities through integrated and sustainable development
- Achieve 'zero harm' through institutionalizing systems, controls and standards

#### Guiding principles

UNGC	SDG	SBTi
GRI Standard	BRSR	DJSI
TCFD	IBBI/ TNFD	CDP

#### Policy Structure

- Climate Change Policy
  - Environment Policy
  - Energy and Emission Policy
  - Water Stewardship Policy
  - Biodiversity Policy
- Human Rights
  - Corporate Social Responsibility Policy
  - Occupational Health and Safety Policy
- Board Diversity
  - Anti-corruption and anti-bribery
  - Related Party Transaction Policy

#### Focus Area

- Climate Action
- Affordable and clean energy
- Clean water and sanitation
- Responsible consumption
- Biodiversity conservation
- No poverty
- Zero hunger
- Good health and well being
- Quality education
- Decent work and economic growth
- Industry, innovation & infrastructure

#### Policy and ESG Alignment framework backed by robust assurance program

# **AEL**: Adopted UN Sustainable Development Goals



### **United Nations** Sustainable Development Goals 2030











































### Education 1. No Poverty

2. Zero Hunger

Women's

- 4. Quality Education Women's Health
- 3. Good Health & Well Being

### Our Key Social Initiatives mapped to UNSDG

Forest Produce

**GUIDE** 

### Multiple Locations

Sarquia

Sarguja &

Tamnar

- · Own schools, digitalization and up gradation of Govt, school to provide cost free education to the needv.
- Project Suposhan undertaken by Adani Wilmar is successfully continuing its operation.
- · Partnered with self help group to educate and provide sanitary pads for safe menstrual hygiene to ensure better health.

Various projects undertaken by Gauri Self help

groups for collection and marketing of Non-Timber

· Conservation of mangroves in coordination with

#### Women's **Empowerment**

- 2. Zero Hunger
- 5. Gender Equality
- 8. Decent Work & Economic Growth

### **Ecology**

- 7. Affordable and Clean Energy
- 13. Climate Action
- 14. Life Below Water

Local & Rural infra

15. Life on Land

Development

### Sarquia

- 9. Industry, Innovation & Infra Structure
- 11. Sustainable Cities & Communities

#### Water Secure Nation

6. Clean Water and Sanitation

Multiple

Mundra

- Organic Farming and Integrated Multi purpose business model

Locations

· Deepening of ponds and tanks, Rooftop Rainwater Harvesting, Recharging Bore wells

Social philosophy drives initiatives that are aligned with UN Sustainable Development Goals

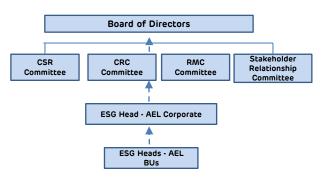
UNSDG - United Nations Sustainable Development Goals

## **AEL**: Strong Governance Framework



Key Governance Areas	Key Highlights
Board Independence	✓ 50% Independent Directors
& Diversity	✓ 12.5% Women Directors
	✓ Corporate Responsibility Committee in place with 100% Independent Directors
Corporate	to provide assurance on ESG aspects
Responsibility, CSR &	✓ Corporate Social Responsibility Committee in place with 67% Independent
Nomination & Remuneration	Directors
Remuneration	✓ Nomination and Remuneration Committee with 100% Independent Directors
	✓ Audit Committee consisting of 100% Independent Directors (100% non-
Audit Oversight	promoter/ non-executive)
	Statutory Auditors : M/s. Shah Dhandharia & Co. LLP
	✓ Risk Management Committee in place with 50% Independent Directors
	✓ Sub-Committees of Risk Management Committee with 67% independent
	directors:
Risk Management	<ul> <li>Mergers &amp; Acquisitions Committee</li> </ul>
	<ul> <li>Legal, Regulatory &amp; Tax Committee</li> </ul>
	<ul> <li>Commodity Price Risk Committee</li> </ul>
	<ul> <li>Reputation Risk Committee</li> </ul>
	Detailed Policy in place for Related Party Transactions (RPT) to ensure all RPTs are on 'arm's length' basis
Related Party	✓ All RPTs are reviewed by the Audit Committee and are duly disclosed in the
Transactions	annual report
	All RPTs beyond statutory thresholds require shareholder approval by way of
	ordinary resolution.
Stakeholders Relationship	✓ Stakeholders Relationship Committee in place with 75% Independent Directors
Kelationship	✓ Anti Corruption and Anti Bribery policy in place with Zero tolerance of Bribery
Anti Corruption and	and Corruption.
Anti Bribery & Code of Conduct	Code Of Conduct For Board Of Directors And Senior Management in place.
0. 00110000	✓ Insider Trading Code in Place

#### **ESG Governance Structure**



# Roles & Responsibilities of AEL Corp ESG Function

- ✓ Defining and setting ESG priorities for AEL.
- $\checkmark$  Development of ESG related policies, and procedures
- ✓ Support AEL BUs for developing transition plan to become operational net zero
- ✓ Capacity Building on ESG for businesses including training
- ✓ Submit response to key ESG rating agencies such as DJSI and CDP and develop ESG & BRSR Report.
- ✓ ESG target setting and monitoring performance

#### Roles & Responsibilities of BU ESG Team

- ✓ Create business-level ESG strategy, implementation and monitoring plan.
- ✓ Develop decarbonization strategy with an objective to become a Net Zero business
- ✓ Manage ESG related compliance obligations.
- Business specific ESG disclosures

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# Thank You